

Message Text

UNCLASSIFIED

PAGE 01 SAN SA 04264 202229Z

65

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 OPIC-06 XMB-04 /028 W

----- 056816

R 202210Z OCT 75

FM AMEMBASSY SAN SALVADOR

TO USDOC WASHDC

INFO SECSTATE WASHDC 9378

UNCLAS SAN SALVADOR 4264

PLS PASS INFO OPIC; FCIA; EXIMBANK

E.O. 11652: N/A

TAGS: BTIO

SUBJECT: PRIVATE TRADE OPPORTUNITY

REF: STATE -7974, 10/25/73

1. 211/01/P0007

2. 102075

3. J. BELL

4. 211 EL SALVADOR

5. MID

6A. REPLY BY AIR MAIL TO -

6B. LIC. LUIS GARCIA DE LEON H., GENERAL MANAGER

6C. PRODUCTOS QUIMICOS INDUSTRIALES S.A. (PQI)

2A. CALLE ORIENTE NO 26, MEJICANOS

APARTADO POSTAL CC543, SAN SALVADOR

EL SALVADOR, CENTRAL AMERICA

7 CABLE: GALEON, TEL 253243

8. CO. REF: WTDR OF 12/74

9. 110. 9A. REPRESENTATION; LICENSING AND/OR JOINT VENTURE
AGREEMENT.

10. DESCRIPTION.

28430'1-0020. CHEMICALS/ ASSISTANTS AND FINISHES FOR THE TEXTILE
AND LEATHER TANNING INDUSTRIES. ESTIMATED ANNUAL PRUCHASES FROM
U.S. SUPPLIERS: \$20,000.

3552185-0050. TEXTILE FINISHING AND OTHER TEXTILE MACHINERY.
ESTIMATED ANNUAL PURCHASE FROM U.S. SUPPLIERS: OVER \$50,000.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 SAN SA 04264 202229Z

3559585-0050. TANNERY MACHINES. ESTIMATED ANNUAL PURCHASES

FROM U.S. SUPPLIERS: OVER \$50,000.

PQI IS A MEDIUM SIZE PLANT PRODUCING CHEMICAL PRODUCTS FOR THE TEXTILE, COSMETIC, LEATHER TANNING, PAPER, PAINT, AND METAL PRODUCTS PLANTS IN EL SALVADOR AND CENTRAL AMERICA. MR. GARCIA INFORMED US HIS FIRM HAS RECENTLY TERMINATED, BY MUTUAL CONSENT, THEIR REPRESENTATION AGREEMENT WITH DIAMOND SHAMROCK CORPORATION, 1100 SUPERIOR AVENUE, CLEVELAND, OHIO. HE IS NOW INTERESTED IN REPRESENTING, AND IN MANUFACTURING UNDER LICENSE THE AFORESAID CHEMICAL PRODUCTS. MR GARCIA IS ALSO INTERESTED IN A JOINT-VENTURE WITH A U.S. FIRM TO MANUFACTURE MENTIONED CHEMICALS WHICH WOULD BE SOLD THROUGHOUT CENTRAL AMERICA. MR. GARCIA REPORTS TOTAL 1974 SALES AT \$430,800. PQI HAS AT PRESENT A TOTAL OF 32 EMPLOYEES.
CAMPBELL

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975SANS04264
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750364-0363
From: SAN SALVADOR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751037/aaaabgvz.tel
Line Count: 75
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ElyME
Review Comment: n/a
Review Content Flags:
Review Date: 08 OCT 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08 OCT 2003 by MaustMC>; APPROVED <18 FEB 2004 by ElyME>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BTIO
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006